

## Key findings

# 2022–23 Global Network Report

Enable the connected future through smarter networks

97%

of CIOs and CTOs agree that **networks are vital** for enabling outcomes related to business growth

but

of CEOs say a lack of network maturity is **negatively affecting their business delivery**

70%



1

## Network and digital transformation

**Networks are the engine for enabling business growth**

Most executives agree that technological investment and progress will be instrumental to the success of their organization.

97%

of CIOs/CTOs agree that networks are vital for enabling outcomes related to business growth

and

70%

increased their IT spend (as a % of revenue); nearly two-thirds increased their network spend (as a % of IT spend)

2

## Business and network strategy

**There is a deepening disconnect between business strategies and network capabilities**

94% agree cloud-based workloads demand greater availability, scale and performance from the network.



### Almost half

fully align their business strategy with their technology, security, network and/or managed services strategies

and

70%

cite a lack of collaboration between their IT and business functions as the key reason for this disconnect



3

## Technology trends driving change

**Organizations need to keep pace to stay relevant**

The network landscape is changing and many solutions that are now in play for a minority of organizations will become standard.

&gt;95%

of C-suite executives confirm they will invest in **modernizing their networks**, with around 6 in 10 already using the latest technologies\*

but

94%

say business demands for increased speed, agility and innovation are driving new operating models.

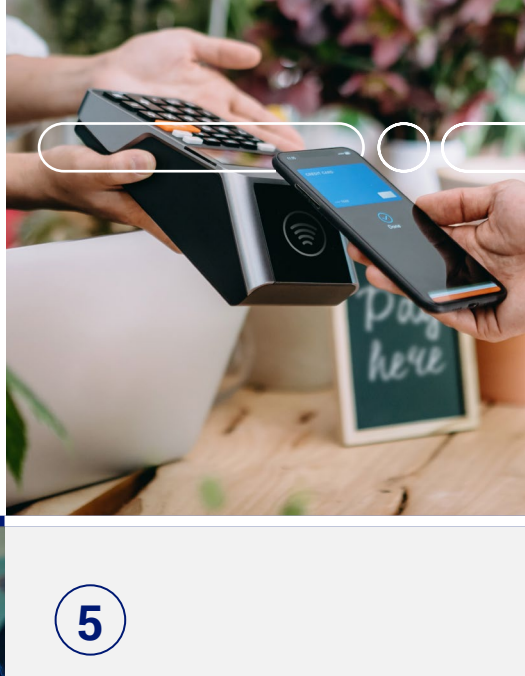
\* Including cloud-managed networks, private 5G, and artificial intelligence and machine learning (AI/ML).

4

## Network management

**Most organizations are not fully satisfied with their current network capability and prefer to outsource**

Most struggle to find the right partner, and the results indicate a level of disgruntlement with current arrangements.



86%

currently **buy in silos or from an incumbent** and **cite budget constraints and restrictive vendor practices** as the main pain points

### Looking ahead

88%

say they would prefer to **outsource the end-to-end network to a single partner**, with a preference for the **network-as-a-service** model, citing **flexibility** as their top motivation.



5

## Future of the network

**Network dependency is expected to grow and shift to new trends for smarter networks in the coming two years**

Performance analytics, software automation and capacity optimization are the top three enablers that will have a big impact on network delivery by 2025 and beyond.

90%

require investment in AIOps, automation and improved analytics to further optimize their network operations

with

95%

willing to move to a centrally managed network (off- or near-shore), and >90% comfortable with platform-based services.

**The likelihood and depth of outsourcing increases** as digital optimization capabilities advance

72%

of top performers already **outsource more than half of their network** infrastructure

4 in 5

organizations are **outsourcing or will outsource each network technology** within the next two years

**Those in an advanced state of network maturity are nearly twice as likely to outsource their entire network than those in a less mature state.**

**Top-performing organizations\*** have not only executed most of these priorities effectively but are also **ahead of the curve compared with others**

89%

have **aligned their business strategy** with their network/technology goals, versus only 48% of others

&gt;89%

are accelerating their investment in **digital transformation**, versus 53% of others

Two-thirds have implemented leading technologies (including cloud-managed networks, private 5G and AI/ML) versus less than half of others

**Almost three-quarters are outsourcing their network management** and/or plan to fully outsource to a managed service provider in the next two years

\*Categorized as: >10% year-on-year revenue growth (last FY); >15% operating profit margin (last FY)



**The network is the platform for digital transformation** that enables an organization's business and future growth

### Act fast to future-proof your network

- Unite business and IT goals to achieve your desired return on investment
- Invest in a partner that moves you away from your legacy network assets and helps you stay ahead
- Move to a network-as-a-service model for greater flexibility

**NTT can help you transform to reach new frontiers and build resilience for the future**

We're able to adapt quickly to business demands. Our networking capabilities can complement your existing infrastructure services and technologies to help sharpen your competitive edge.

## Top 5 insights

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### Network and digital transformation

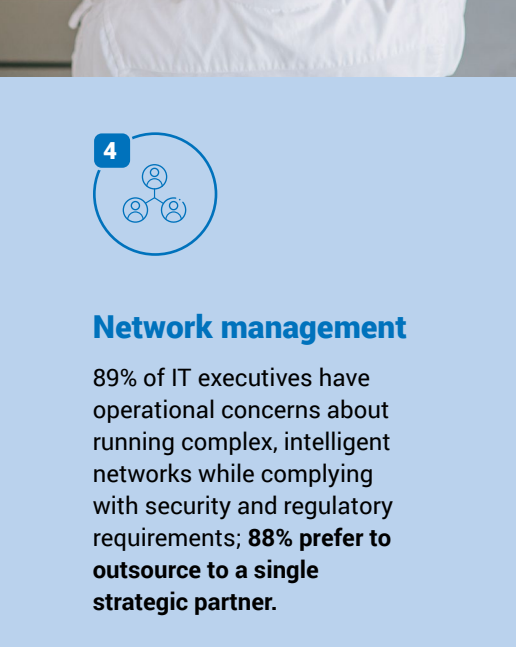
93% recognize the organization's most pressing business and digital transformation challenges can be linked to and directly impacted by the network, and 9 in 10 top performers strongly agree that they are increasing their network investment to support digital



2

### Business and network strategy

94% agree cloud-based workloads demand greater availability, scale and performance from the network, yet approximately 50% are still to align their technology/network strategy to their business goals.



3

### Technology trends driving change

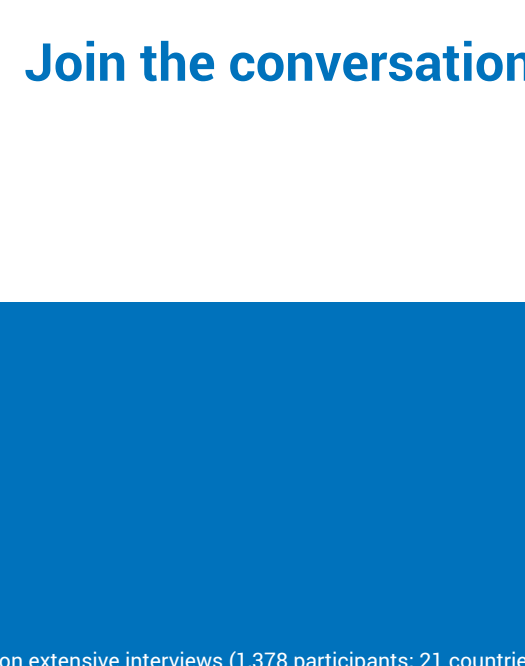
> 80% have implemented or are planning to implement technologies such as cloud-based network management, AIOps and Private 5G, yet 7 in 10 struggle to keep up with the pace because of rising technical debt and a lack of expertise.



4

### Network management

89% of IT executives have operational concerns about running complex, intelligent networks while complying with security and regulatory requirements; 88% prefer to outsource to a single strategic partner.



5

### Future of the network

90% of senior executives believe ICT innovations like AIOps, automation and predictive analytics will have a huge impact on network delivery and need to be invested in now for the network of 2025 and beyond.

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