













## B2B - MoUs ready &amp; potential to be signed/announced

#	Saudi Co. & the authorized signatory Info	Italian Co. & the authorized signatory Info	Sector	Description	Type of MoU	Value	Status-
1	ACWA Power CEO-Head global hydrogen-Marco Arcelli 	Eni CEO 	Energy	in relation to the potential collaboration in green hydrogen projects in the Middle East and North Africa regions	B2B	-	Ready
2	ACWA Power CEO-Head global- Marco Arcelli hydrogen 	Rina CEO Mr. Alberto Cavaggioni 	Energy	MoU wherein RINA and ACWA Power explore potential areas of cooperation with respect to Shipping, export terminals ,and any other sectors to be mutually discussed	B2B	-	
3	ACWA Power CEO-Head global hydrogen-Marco Arcelli 	A2A S.p.A. CEO (tbc) 	Energy	relation to the potential collaboration in green hydrogen projects in the Middle East and North Africa regions	B2B	-	




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4	<p>ACWA Power CEO-Head global hydrogen-Marco Arcelli</p> 	<p>Italmatch Chemicals S.p.A Chairman and CEO Mr. Sergio Iorio</p> 	Energy	explore the possibility of entering into supply of technology collaboration	B2B		Ready
5	<p>ACWA Power CEO-Head global hydrogen-Marco Arcelli</p> 	<p>Industrie -jbdDe Nora S.p.A Chief Marketing and Business Mr. Luca Buonerba</p> 	Energy	Promote a genuine atmosphere of collaboration in support of an effective and efficient partnership	B2B	-	
6	<p>ACWA Power CEO-Head global hydrogen- Marco Arcelli</p> 	<p>CONFINDUSTRIA Vice president Ms. Beltrame</p> 	Energy	<p>Green hydrogen supply Water desalination Identification of contractors and suppliers Power Generation projects Research &amp; development projects Long-term supply and manufacturing</p>	B2B	-	



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7	<p>National Water Company</p> <p>Mohammad Alsogour Shared Services Vice President</p> 	<p>PLASTITALIA SPA</p> <p>GIORGIO CARUSO CHIEF EXECUTIVE OFFICER</p> 	Water and Wastewater Management	Sharing the investment opportunities related to NWC future projects, and visibility of products localization	B2B	-	Ready



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8	<p>National Water Company Mohammad Alsogour Shared Services Vice President</p> 	<p>Valvosanitaria Bugatti Gruop Srl Giuliano Gnutti General Manager (NO LOGO)</p>	Water and Wastewater Management	Sharing the investment opportunities related to NWC future projects, and visibility of products localization	B2B	-	Ready
9	<p>National Water Company Mohammad Alsogour Shared Services Vice President</p> 	<p>SAB S.p.A. Emiliano Boscarini Legal</p> 	Water and Wastewater Management	Sharing the investment opportunities related to NWC future projects, and visibility of products localization	B2B	-	Ready



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10	Bin-Shihon Group Co., Ltd Foud Binshihon 	Eni Sustainable Mobility S.p.A Mr. Paolo puglisi 	Lubricants and oil	Bin-Shihon have been awarded by Eni to become their exclusive licensee in the Kingdom of Saudi Arabia where the Lubricants will be fully blended within existing infrastructure in Saudi Arabia and all bottles and cartons will also be locally made. This agreement will allow Bin-Shihon to provide the people in Saudi Arabia with high quality products with Eni Standards. This agreement will also allow Eni and Bin-Shihon to export products made in Saudi Arabia to neighboring countries	B2B	-	Ready





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11	<p>ALJazira Water Treatment Chemicals</p> <p>SH.Abdualmalik Alqhatani</p> <p>Chairman of the board</p>  <p>Al-Jazirah Water Treatment Chemicals</p>	<p>NCR Biochemical</p> <p>Mr. Lorenzo Carollo</p> <p>Business Development Director</p> 	Chemicals	<p>The Parties, in accordance with their respective competences, functions and means, have agreed to enter this MOU with the purpose of strengthening the relations between NCR and JWTC in promoting and developing the water treatment market in the Kingdom of Saudi Arabia</p>	B2B	-	Ready





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12	<p>Leejam Sports Co Adnan Alkhalaf CEO</p> 	<p>Technogym Nerio Alessandri CEO</p>  <p>The Wellness Company</p>	Sports	<p>Leejam own the rights for Skill Athletic concept in middle east</p> <p>&amp;</p> <p>Distribution Agreement for Technogym products in Saudi</p>	B2B	-	Ready

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13	<p>Industrial Systems Group (ISG)</p> <p>Mr. Khalid Al Abdulkarim, CEO</p>  <p>مجموعة الأنظمة الصناعية Industrial Systems Group</p>	<p>Valvosider S.r.l</p> <p>Mr. Pier Luigi Moretta CEO</p>  <p>VALVOSIDER MANUFACTURER OF VALVES</p>	Manufacturing	Manufacturing of Gate, Globe and Check Valves for Oil & Gas, Power, Petrochemicals, Water sectors, etc.	B2B	-	Ready
14	<p>Industrial Systems Group (ISG)</p> <p>Mr. Khalid Al Abdulkarim, CEO</p>  <p>مجموعة الأنظمة الصناعية Industrial Systems Group</p>	<p>Vogt Valves Srl</p> <p>Mr. Fabio Brevi Group Managing Director</p>  <p>Vogt VALVES Srl</p>	Manufacturing	Manufacturing of API 6A & HIPPS Valves for Oil & Gas, Power, Petrochemicals, Water sectors, etc.	B2B	-	

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15	<p>Bahra Electric Kareem Idriss</p> 	<p>CONTINUUS- PROPERZI S.p.A Giulio Properzi</p> 	Manufacturing	Contract for provision of equipment, machinery, and technical support for SR 50 million, as part of a SR 1.2 billion project to localize manufacturing of Copper and Aluminum Rods in the Kingdom of Saudi Arabia. This project will produce 110k tons of Copper Rod and 50k tons of Aluminum Rod, which is equal to 25% of total demand in KSA.	B2B	-	Ready
16	<p>Bin Sammar Contracting Company Mr.Masaad Bin Sammar</p> 	<p>Rizzani De Eccher SPA Mr. Davide Mariani</p> 	construction	Joint Collaborations investments potential construction projects to be developed together in Kingdom of Saudi Arabia and headquarters Italy office.	B2B	-	

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17	<p>Alkholi Holding Company</p> <p>Mr.Mohammad Alkholi</p>  <p>Alkholi Holding Co. - شركة الخولي القابضة</p>	<p>Cipriani Group</p> <p>Mr.Massimiliano Ferruzzi</p>  <p>CIPRIANI</p>	Real Estate	To carry out a development on the land and any other prime location to develop Casa Cipriani in Riyadh, Saudi Arabia	B2B	-	Ready

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18	<p>A.Alrabiah Consulting Engineers Dr. Abdul Rahman Al Rabiah</p> <p>President</p>  <p>الرأببة للإستشارات الهندسية ALRABIAH CONSULTANTS ENGINEERING</p>	<p>Studio Martini Ingegneria S.r.l Dr. Antonio Martini</p> <p>Managing &amp; Technical Director</p> 	Engineering	Letter of intent to creat joint collaboration in the realization of project in Saudi Arabia market	B2B	-	Ready

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20	InterHealth Abdulaziz Al Dukair 	Rekeep Miuccio Alessandro 	Health	Facilitating the exchange of experiences and best practices in managing health care facilities and training on them between the two parties, providing specialized services to health care institutions, providing technical assistance, training programs and workshops to enhance the skills and knowledge of specialists in managing health care facilities in the Kingdom of Saudi Arabia and the region	B2B	-	Ready